



case study
**Kaffeknappen
Sweden**

Maconomy has been an effective tool to help facilitate our growth, such as when we established new business in Sweden and Norway.”

Fredrik Stark CEO

Management of multiple companies and currencies requires an integrated ERP solution

Like other services organisations with several, separate legal entities in different countries Kaffeknappen were looking to centralise overall finance and business control. Maconomy provides Kaffeknappen with powerful tools to consolidate data to a shared services centre.



“We are very satisfied with our choice of Maconomy as our business solution.”

Fredrik Stark, CEO

A story of growth

Today the Kaffeknappen business consists of headquarters in Stockholm with five Swedish subsidiaries throughout the country and an office in Oslo. At headquarters, they administrate and supply functions such as global marketing, education and training, purchasing, IT, as well as maintenance of the company's ERP system. Overall, headquarters takes care of business and concept development. HQ works to establish new Kaffeknappen offices, both subsidiaries and franchises.

Kaffeknappen's challenges and business solution needs

In the first couple of years of business, Kaffeknappen used a small business system, but thanks to their growth, their need for a broader, more integrated and more sophisticated ERP system developed. Therefore, in 1997, they decided to purchase Maconomy.

Management of multi-companies and currencies

Challenge:

Each of the Kaffeknappen subsidiaries is separate legal entities. Future expansion of the company will occur via additional subsidiaries and franchises, and the company needs to be able to easily add new companies to their existing ERP set-up.

Solution:

The multi-company/multi-currency functionality in Maconomy ensures that Kaffeknappen can use one integrated system to add and manage an unlimited number of companies in the same database. This provides the possibility to use the same groupings and dimensions across all companies. The multi-currency functionality enables all transactions to be recorded in both the base and system currency. This allows for automatic bookings between different companies in the same database, and it also manages different tax rules and inter-company invoicing. Consequently, Kaffeknappen can produce one management report that consolidates all data from multiple companies.

Advanced inventory management

Challenge:

Kaffeknappen's logistics centre is based north of Stockholm and from here, they organise and coordinate transport and purchasing for all of their offices. All subsidiaries have their own local warehouse that stocks volume inventory. The actual coffee machines and reserve parts are kept at one central warehouse.

Kaffeknappen in Brief

Overview

Kaffeknappen sells beverage solutions to offices and other work places.

Ownership

Kaffeknappen is owned by office coffee services provider Jede AB, owned by Nestle.

Size and Locations

Kaffeknappen has got 110 employees and offices in Stockholm, Göteborg, Uppsala and Oslo, with a common logistics centre in Sollentuna, north of Stockholm.



Solution

With Maconomy's solution for advanced inventory management Kaffeknappen can coordinate the activities of warehouses at each of the subsidiaries from one central system. For example, Maconomy can record two simultaneous transactions, such as when one office makes an order for supplies from the central warehouse while at the same time; a different office picks items from another subsidiary's local inventory. Furthermore, Maconomy allows for serial number management with the delivery of each coffee machine.

Invoice management

Challenge:

With the delivery of coffee machines comes a service contract from Kaffeknappen. The service is pre-invoiced based on the contract's date and following that, automatically invoiced at fixed intervals.

Solution:

Maconomy's invoicing functionality helps Kaffeknappen keep accounts straight by recording a service contract's start and end date, as well as allowing for interval invoicing on applicable contracts and accounting for invoiced-revenue accrual.

Shared Services

Challenge:

Although each subsidiary has its own sales organisation, the sales people record sales into a common database. Overall finance and business control is centralised and organises, among other activities, accounting, cash management, accounts payable and receivable reporting and analysis. Shared Services at HQ must be able

to distribute activities and expenses according to specific "allocation keys" for each subsidiary. Headquarters organises other activities and costs...

Solution:

The multi-company/multi-currency functionality in Maconomy makes it possible to work dynamically across companies. Certain operations and routines are decentralised, while key administrative and finance procedures are centralised.

Technical Platform management

Challenge:

With the implementation of Maconomy in 1997, Kaffeknappen built their technical platform on Macintosh, although their plan then was to eventually migrate to another platform. Since then, they have migrated to a Windows platform where client installations are a combination of a Terminal Server and local Windows client.

Solution:

The migration from Macintosh to Windows went smoothly, thanks to the platform-independent architecture of Maconomy.

Creating value for Kaffeknappen

Success Criteria

- Single database with all modules needed for a professional services organisation
- Reduction in processing effort and time around inter-company entries
- Reduction of administration effort involved in processing supplier invoices and better audit trail

Maconomy Solution

Finance modules
Order
Inventory
Subscription



organic business solutions

Maconomy is a global provider of industry-specific business solutions for Professional Services Organisations. We create a natural relation between people and processes in professional services organisations and provide the basis for overview, follow-up and decision-making in a way which ensures human as well as financial gain.

Our customers include Semcon, ErgoGroup, Devoteam, Deltares, Millward Brown and agencies within all of the big four global networks Interpublic Group, Omnicom Group, Publicis Groupe and WPP.

Maconomy A/S was founded in 1989 and the corporate headquarters is located in Copenhagen, Denmark. We service and support almost 500 customers in over 58 countries through our offices across Europe and in the U.S., and through an extensive partner network.

Today more than 126,000 users worldwide use business solutions from Maconomy.

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