



Ramboll UK

press  
release

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**Charles McBeath, Managing Director, Ramboll UK**

# Maconomy signs deal with leading engineering firm

**Maconomy UK has signed a new contract with Ramboll UK. The deal includes a Maconomy Professional Services Solution with Business Intelligence capabilities.**

Maconomy, an ERP solution provider to knowledge-intensive and project-focused companies, continues to expand its reach within the engineering sector.

Ramboll is a leading engineering, design and consultancy company at the forefront of engineering. From across 200 offices they apply their engineering skills and passion to a wide range of projects in the UK and around the world. Throughout its history Ramboll has received numerous awards which recognise the innovative and technical skills of its team.

Current Ramboll projects include the new Tate Modern extension in London, the Ferrari-themed theme park 'Ferrari World' in Abu Dhabi and a new international airport in Russia.

This deal once again shows how engineering organisations are increasingly aware of the value they can derive from Maconomy's integrated project-focused end-to-end solutions.

**press release**

Copenhagen, 26 October 2009

“As the complexity of the business has increased, greater demands were pushing the limits of what our existing systems were designed for. To date these demands have been addressed by developing add-on systems internally that use the core data in our financial system and present the information in line with our specific needs. The ERP solution from Maconomy addresses this with its standard functionality,” says Charles McBeath, Managing Director, Ramboll UK.

“We were looking for an integrated job management and financial accounting system that would be used by our engineers and business functions. We need to provide the company with the tools to make informed decisions in a rapidly changing environment. This is essential if we are to maintain our edge in an extremely competitive market. Maconomy will be a major part of our overall strategy to achieve this ambition,” Charles McBeath adds.

Ramboll were looking for a fast deployment in order to improve project planning with better financial control by adopting best-practice processes and workflows, as well as being able to improve cash management.

“This contract shows how closely aligned our solutions are with the key drivers of a diverse consulting engineering business. Ramboll were rigorous in the selection of a partner, and we look forward to working with the Ramboll team to deliver a strong business system aligned with their strategic objectives,” says Managing Director, Neil Davidson, Maconomy UK.

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Please note that this release does not affect Maconomy's financial expectations for 2009.

## organic business solutions

Maconomy is a global provider of industry-specific business solutions for Professional Services Organisations. We create a natural relationship between people and processes in professional services organisations and provide the basis for overview, follow-up and decision-making in a way which ensures human as well as financial gain.

Our clients include Semcon, ErgoGroup, Devoteam, Deltares, Millward Brown and agencies within all of the big four global networks Interpublic Group, Omnicom Group, Publicis Groupe and WPP.

Maconomy A/S was founded in 1989 and the corporate headquarters is located in Copenhagen, Denmark. We service and support more than 600 clients in over 50 countries through our offices across Europe and in the U.S., and through an extensive partner network. Today more than 120,000 users worldwide use business solutions from Maconomy.

For more information, please visit

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